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1122940

BUSINESS OPPORTUNITIES FROM ISRAEL

November-December 2018

| Company Name | Newsight Imaging (68133) |
|-----------------------|--|
| Contact Person | Initial contact will be made through the Federation of Israeli |
| | Chambers of Commerce: |
| | Ms. Yonat Keren |
| | International Relations Division |
| | Telephone: 972-3-5631020 |
| | Email: <u>yonatk@chamber.org.il</u> |
| Website | www.nstimg.com |
| Year of Establishment | 2016 |
| No. of Employees | 27 |
| Offer No. | 94330 |
| Summary of offer | Export: Advanced Image Sensor Chips |

Description of Offer

The young Israeli SME develops advanced CMOS image sensor chips for various industries such as: automotive, robotics, AGV (self-propelled high speed train), barcode readers, industry 4.0, AR/VR (augmented/virtual reality), surveillance and depth cameras. They develop advanced CMOS sensor chips for machine vision. The chips are adjusted to function using a laser or Led light source to provide a real 3D image, creating a cloud of points that allows the depth, a depth map. The company's chips' sensitivity is higher than any other current solution in the market. Combined with high resolution and processing algorithms on the chip, it allows the reach of 40 thousand frames per second.

The company owns a cutting-edge technology, with advantages in sensitivity, performance and low power consumption compared to other market solutions, leading the innovative front while also making the technology affordable by reducing the price significantly. The company's patents enable high sensitivity for long range distance using eye safe laser, while also improving immunity to sunlight and blinding cars. The patents

include the core eTOF (Enhanced Time-of-Flight) technology for distance measurement that bridges the gap between short-distance iTOF, and the long-distance requirement of the automotive industry, by extending the dynamic range while retaining high accuracy.

The company's CMOS sensor is an excellent solution for the above applications, which require highly sensitive with superb pixel technology. Their CMOS image sensor-based chips are ideal in robotics, such as industrial cleaning, manufacturing robots, home cleaning robots, smart toys and games, drones and accessories.

Affordable CMOS image sensor-based chips can be customized for high volume markets in the autonomous home appliance robots (vacuum cleaning & mopping robots), industrial robots & smart manufacturing that require high precision & resolution and automotive visual safety solutions (AFS intelligent adaptive front-lighting system, smart mirrors).

The innovative chip is ideal for applications that require cost efficiency – for high volume and competitive markets, low power consumption – for rechargeable and battery-operated products, high performance – for application that require intensive algorithms and calculations, analogue and digital integration – for non-disruptive coexistence.

The company employs professionals in the fields of semiconductor industry, sensor technology, chip design, computer engineering, optics, etc. The company is headquartered in Israel, has offices in some cities of China to support and develop their business there.

| Potential Partners | Distributor/Agent/Representative (companies), with experience/ knowledge in industrial applications of the developed 3D sensor solutions: automotive, robotics, barcode scanners, AR/VR-markets (headset manufacture) under distribution services / commercial agency agreement; |
|--------------------|--|
| | Investor, Financial/Investment Groups/Banks/Big Industrial Companies in the fields of application (automotive, robotics, barcode scanners, AR/VR-markets (headset manufacture)) under financial agreement; |
| | Big Industrial Companies/Integrators in automotive, robotics, barcode scanners, AR/ VR-markets (headset manufacture) under joint venture / subcontracting agreement; |
| | Various Companies/Clients interested in use of new product advantages, with possible customizing. |
| Target Countries | Worldwide. |

| Company Name | Technolite Ltd. (52724) |
|-----------------------|--|
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| Website | www.tlite.co.il |
| Year of Establishment | 1995 |
| No. of Employees | 30 |
| Offer No. | 94331 |
| Summary of offer | Export: Lighting Design, Lighting Manufacturing, LED Profile Lighting, Custom Manufacturing |

We are a second-generation lighting company, we design light solutions for homes, offices, hotels and stores.

We have a range of products that will meet every client's needs and specifications, and we are constantly designing and creating new lighting products.

Our company has a team of experts in the fields of lighting, design, architecture and lighting manufacturing. We create the best product possible using cutting edge technologies and materials.

Our company stands out in designing products with a philosophy of innovation, attention to details and exceptional value. We start from the top and perfect even the smallest of details right through the ease of installation and packaging choices.

We are looking for distributors of lighting products and Integrators of Interior Design Projects.

| Potential Partners | Distributors of lighting products Integrators Distributors of ceiling fans Importers of lighting fixtures |
|--------------------|---|
| Target Countries | Worldwide |

| Company Name | Smufs Biometric Solutions (67165) |
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| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| Website | www.smufsbio.com www.biometric.co.il |
| Year of Establishment | 2012 |
| No. of Employees | 7 |
| Offer No. | 94332 |
| Summary of offer | Export: Mobile Biometric Device called SMUFS - Secure Mobile Universal Fingerprint Scanners and NBBS Network Base Biometric Server |

The mobile biometric device called SMUFS (Secure Mobile Universal Fingerprint Scanner) is a secure and mobile compact self-powered, standalone fingerprint scanner. It can be used in remote areas where access to computers/laptops and internet is limited.

The company's key features:

Connects easily with any Smartphone/tablet/PC via Bluetooth, Wi-Fi or USB.

On board flash allows on board storage and matching capabilities.

FIPS 201/PIV compliant fingerprint sensor that is suitable for most demanding clients 1: N authentication challenges.

Raw-image/WSQ/template on device.

We offer: The secured mobile fingerprint scanner is a compact, self-powered, standalone fingerprint scanner capable of functioning over Bluetooth and USB interfaces. It can work with regular computers and laptops over USB, providing PIV certified images. It also acts as a portable mobile scanner with your smart phone/tablet. The device can be used in remote areas where access to computers/laptops and internet is limited. By attaching it to any smart phone, it is capable of enrolling new users and even running 1:1 and 1:N matches on the spot through the NBBS server connected over a GPRS network. NBBS exposes the strength of each plugged-in algorithm, while compensating for any weakness by using alternate algorithms. It exposes an easy to use API, which hides the complications of learning different algorithm interfaces. It is capable of extracting and matching fingerprints, face and iris scans.

The founders took the challenge of developing a very reliable and fast authentication system along with access into databases, using multiple, simultaneous unique algorithms. The development process included design, miniaturization, packaging and server development and working with experts in the relevant fields. Unlike existing costly solutions, the company offers full biometric solutions that can stand alone or be integrated with the customer's existing systems.

We offer high quality, easy to use and easy to implement solutions, at a low cost.

| Potential Partners | IT integration, biometric vendors. |
|--------------------|------------------------------------|
| Target Countries | Worldwide |

| Company Name | B.I.S. Advanced Software Systems Ltd. (19382) |
|-----------------------|--|
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| Website | www.bis-solutions.com |
| Year of Establishment | 1987 |
| No. of Employees | 14 |
| Offer No. | 94333 |
| Summary of offer | Export/Joint Venture: Software Development, Cloud Storage Sync (White Label Cloud Based File Sync and Share Solution for Service Providers - ISP/MSP/CSP accessible via Android/IOS mobile apps, web and windows desktops) |

Description of Offer

The cloud solution is a secure cloud file sync and shared solution used by enterprises on their private storage cloud and offered as a white-label VAS by telecom and cloud service providers, enabling their customers to become connected, synchronized and productive anytime, anywhere.

The cloud solution enables users to enjoy a complete "take your PC with you" experience with automatic backup, advanced scheduling, selective restore and file versioning features. Media streaming direct from the cloud coupled with advanced sync and sharing

enhance the user's experience and enable easy and productive collaboration.

Offering secure online and offline access to content using any mobile or stationary device, the cloud solution is a productivity enhancing cloud business enabler.

The company's cloud-based file sync and share solution generates improved customer retention and VAS revenues with a quick return on investment. This easy-to-deploy solution is highly scalable and designed to be customized according to the service provider's brand and requirements.

| Potential Partners | Service providers - Internet service providers (ISP), Cloud service providers (CSP), Managed service providers (MSP) and small/medium organizations (SMB) |
|--------------------|---|
| Target Countries | Africa, Europe, South America, Canada, Australia. |

| Company Name | <u>I SUCCESS</u> (70073) |
|-----------------------|--|
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| Website | www.i-success.biz www.milawholesale.com |
| Year of Establishment | 2013 |
| No. of Employees | 10 |
| Offer No. | 94334 |
| Summary of offer | Joint Venture/Franchisee: Franchise and joint venture partners for a large growing chain of Life Style Products |

Description of Offer

Our company specializes in identifying market trends, developing new products and adapting them to the local markets.

We represent a growing international Korean Stock Chain. The chain is a well known brand in Korea for lifestyle products at affordable price.

We are interested in locating potential business partners aiming at developing franchisees of the chain. We accompany our franchisees from the outset, guiding and assisting them from A to Z.

Our expertise is mass production, marketing and distribution on a large scale.

We are guided by principles of creativity, professionalism, meticulous quality control, reasonable prices and environmental awareness.

| Potential Partners | Retail companies |
|--------------------|--|
| Target Countries | Worldwide |
| Other Information | Additionally, our company imports, markets and distributes variety of "impulse products" (checkout items). |

| Company Name | Dani Hi Caesarea Range Ltd. (16624) |
|-----------------------|--|
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| Website | www.danihi.vp4.me/danihi |
| Year of Establishment | 1970 |
| No. of Employees | 40 |
| Offer No. | 94335 |
| Summary of offer | Export of services/ joint venture: Security and Self Defence Training Services, training in firing all kinds of weapons and ammunition |

Description of Offer

Our training facility is the perfect shooting complex for those looking for challenging counter-terror training for their training course or security guard course.

The complex is a cutting edge facility of over 800,000 SQ/FT area of land that includes 11 new training zones in ranges up to 330ft, a large tactical training facility, 2 close contact (Krav-Maga) halls, teaching and conference halls, restaurants, motel rooms, technical diving zones and more to ensure you receive the best teaching methods for counter

terror training techniques.

Our complex allows for diverse exercise as well as physical and psychological training and the practice of survival techniques.

Our complex allows for wide shooting angles and training for mobilized shooting.

We welcome groups for all over the world that come to train in our facility.

We are looking for partners from the security sector who are interested in examining cooperation in the field counter-terror training.

| Potential Partners | Security companies, manufactures and suppliers of weapons and ammunition, Security forces. |
|--------------------|--|
| Target Countries | Worldwide |

| Company Name | Aidor International (68390) |
|-----------------------|---|
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 |
| Website | Email: yonatk@chamber.org.il www.aidorinternational.com |
| Year of Establishment | 2016 |
| | |
| No. of Employees | 6 |
| Offer No. | 94337 |
| Summary of offer | Export/Joint Venture: Innovative Houseware Products |

Description of Offer

We are an Israeli company specializing in the development, production and marketing of innovative products aimed at enhancing the consumers' quality of life while saving the environment.

The company is a team of seasoned professionals who leverage their multi-disciplinary expertise to address day-to-day needs. The company has several pending patents and is under negotiations with major distributors worldwide.

We are looking for distributors for two of our products:

SQUEEZEE - The Ultimate White Label Dishwashing Sponge. The company's brand-new patent product is an innovative, antibacterial, non-abrasive, double-sided dish washing sponge with a unique cleaning agent built into the sponge.

Forever Clothespin - The clothespins that never breaks, brand-new patent product is a state-of-the-art, metal, compact clothespin that has been designed to replace the cumbersome, flimsy, clothespins in the market.

The company is well-funded and active in inventing, producing and marketing innovative products that enhance the quality of life of consumers while keeping the environment in mind. The company has several patents and partnerships with major distributors worldwide.

| Potential Partners | Agents, representatives, distributors, various shopping channels, importers, wholesalers, private label manufacturers. |
|--------------------|--|
| Target Countries | European countries. |

| Company Name | Palmat Reliance Ltd. (68080) |
|-----------------------|--|
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| Website | www.palmat.co.il |
| Year of Establishment | 1965 |
| No. of Employees | 65 |
| Offer No. | 94338 |
| Summary of offer | Import: Accessories for Aluminum Windows, Doors and Shutters |

Description of Offer

Our company was founded in 1965 and has operated under family management since being established. We have more than 50 years of experience in designing, manufacturing and marketing accessories for aluminum windows, doors and shutters.

Our company is one of the leading companies dealing with producing and importing

doors and windows accessories.

We're constantly increasing our range of products from various countries in order to satisfy our customers and stay ahead in this competitive world.

We are looking for manufacturers of hardware products.

| Potential Partners | Manufacturers of hardware products such as blinds, doors, windows and metal products for curtains, blinds and awnings. |
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| Target Countries | Worldwide |

| Company Name | StudioBag Global Trade Ltd. (50494) |
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| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| Website | www.studiobag.co.il |
| Year of Establishment | 2014 |
| No. of Employees | 6 |
| Offer No. | 94342 |
| Summary of offer | Import: Eco-Friendly Reusable Shopping Bags, Packaging Bags and Premium Gifts |

Description of Offer

We are a company in the field of branded packaging. We work with over 20 big brand name companies in Israel.

We offer our clients custom-made branded bags according to their needs in a wide variety of uses, size and shapes. We supply paper bags, woven bags, laminated bags, cotton bags, cooler bags, garments and boxes that are all Eco-friendly and reusable.

We are looking for materials, textiles and different kinds of bags to import for use in the manufacturing process of our products.

| We also import premium gifts, first aid kits and promotional items. | |
|---|---|
| We are open to any new material, textile or innovative ideas related to this field. | |
| Potential Partners | Manufacturers of bags, gifts, first aid kits and promotional items. |
| Target Countries | Worldwide. |

| Company Name | <u>DENKA</u> (68486) |
|-----------------------|--|
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| Year of Establishment | 2018 |
| No. of Employees | 8 |
| Offer No. | 94343 |
| Summary of offer | Import: Women Clothes, Bags and Accessories |

We are a new and growing Israeli ladies fashion retailer. We import unique items for women, including clothing, bags and accessories.

We have a large collection of evening gowns as well as vintage clothing. We offer our clients various designs which are consistently changing based on current fashion trends.

We are constantly looking for unique items that are not yet available in the Israeli market. We would like to establish contact with manufacturers and wholesalers of women's clothing.

Our goal is to provide multiple fashion styles and a large selection of fashion items for our clients to choose from.

| Potential Partners | Manufacturers and wholesalers of women's clothing |
|--------------------|---|
| Target Countries | Worldwide |

| Company Name | OK Kosher Certification (67132) |
|-----------------------|--|
| Contact Person | Initial contact to be made via the Federation of Israeli |
| | Chambers of Commerce: |
| | Ms. Yonat Keren |
| | International Relations Division |
| | Telephone: 972-3-5631020 |
| | Email: <u>yonatk@chamber.org.il</u> |
| Website | www.okkosher.org |
| Year of Establishment | 2007 |
| No. of Employees | 200 |
| Offer No. | 94344 |
| Summary of offer | Services: Kosher Food Certification |

The company, a leading professional certification firm with over 80 years of experience, provides a global benchmark for kosher certification with technical expertise and customer services.

Their symbol is one of the most instantly recognizable and universally accepted kosher certification marks in the marketplace.

Buyers worldwide distinguish the standards of diligence in verifying the kosher status of the products they purchase. The team screens each of the ingredients used in each product, and there is a program of adequate inspections to the manufacturing site.

The company offers a groundbreaking, innovative software system that simplifies raw material management compliance, accelerates certification and ensures your data's security.

Global Structure - the headquarters in New York and regional offices in Los Angeles, Europe, China, Israel, Mexico, Argentina, India, Japan and Russia help follow evolving industries and prove the reputation for technical expertise, customer service and high standards.

The company is looking for commercial agency and service agreements with its future representatives, joint venture agreement with those of the same services, e.g. for Halal certification.

The partners are from the fields of food, beverages (including alcoholic drinks) and pharmaceutical products (medications, vitamins).

| Potential Partners | Service providers in the field of Halal certification, |
|--------------------|--|

| | Representatives, Food and beverage manufacturers. |
|------------------|---|
| Target Countries | Worldwide. |

| Company Name | NexTrade Market Development (67502) |
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| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| Year of Establishment | 2011 |
| No. of Employees | 1-10 |
| Offer No. | 94345 |
| Summary of offer | Services/Representation: Business Development and Representation Services |

As a business consultant company in Israel, we will connect your company to local distributors as well as major food & pharmacy chains.

We will create a marketing platform suitable for the Israeli market and make sure your products are well displayed, promoted and recognized in Israel.

We are experts specializing in business development and trade as well as increasing sales and managing commercial ventures.

Our main service is to increase profitability and commercial status, managing point of sales, optimizing shelf space, accompanying and mentoring sales managers as well as analyzing markets.

We specialize in providing venues to new areas of activities and targeted markets.

We also specialize in sales negotiations vs. brand names.

We are a reliable company dedicated to identifying opportunities.

| Potential Partners | Food manufacturers and factories |
|--------------------|----------------------------------|
| Target Countries | Worldwide |

| Company Name | Aviv Business Consulting Ltd. (84854) |
|-----------------------|--|
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| Website | www.aviv-ebc.co.il |
| Year of Establishment | 1987 |
| No. of Employees | 25+100 of subsidiary company |
| Offer No. | 94347 |
| Summary of offer | Services/Representation: Business Consultancy |

We are a Business Consulting firm for small and medium size companies that seeks assistance in getting funds through philanthropic foundations and banks.

We specialize in locating financing sources for businesses from private and government funds, preparing business plans and accompanying a wide variety of businesses. The company has carried out more than 30,000 business plans so far.

We consult various governmental offices and ministries such as the Ministry of Defence, Ministry of Immigration & Absorption, Ministry of Economy and Ministry of Tourism.

We also specialize in submitting credit applications to funds.

We are looking for collaboration in tenders published by the Israeli government, tenders accessed only to foreign companies, mainly in the fields of Energy efficiency, garbage treatment, tourism and more.

In addition, we are looking for companies that wish to examine collaboration in the submission of requests for grants from the European Union and the World Bank.

| Potential Partners | Consulting firms. |
|--------------------|------------------------------------|
| Target Countries | Europe, Japan, Thailand, Singapore |

| Company Name | J. Safe Trading Company Ltd. (70255) |
|-----------------------|--|
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| Year of Establishment | 2003 |
| No. of Employees | 5 |
| Offer No. | 94349 |
| Summary of offer | Services/Representation: Business Development |

We are a business development consultancy company, We expert in the field of security technologies and HLS.

We assist our clients with the marketing of their products in Israel. In addition we assist companies who are looking for Israeli technologies in targeting and reaching out to Israeli companies in the requested field.

The Israeli market is the perfect target audience for international companies and exporters from around the world as it offers extensive possibilities.

Moreover, the Israeli market in a great go to market in search of security technologies due to the large number of relevant companies operating in this field.

We offer our consulting services that will help you reach potential customers or suppliers in the Israeli market. Our service will save you time, efforts and unnecessary expenses.

| Potential Partners | Companies interested in entering the Israeli market or importing from Israel. | |
|--------------------|---|---|
| Target Countries | Spain and Latin America countries | l |